

Co-Packing & Bottling

ROLLING RFP — YOUR 30-DAY WINDOW OPENS AT REGISTRATION

1. About this RFP

Barrel Lab™ is the operating layer for American whiskey's surplus barrel inventory — a wholesale marketplace with valuation, conversion, compliance, and route-to-market built in, powered by Victory Spirits Development and industry partners like you. This RFP seats the **Co-Packing & Bottling** panel. It is a rolling solicitation: there is no fixed close date. Your individual 30-day submission window opens the day you register, and panels are selected as complete responses arrive — the earliest complete files are reviewed first.

2. Scope

Barrel Lab™ routes conversion projects — dumping, regauge, proofing, filtration, batching, and bottling of matched barrel lots — to co-pack partners by region and capability. Projects arrive spec-complete: liquid identified, custody verified, volumes and formats defined, and compliance posture resolved before the work order reaches your team.

We are sourcing:

- Bottling and canning line capacity, by format (375 mL, 750 mL, 1 L, 1.75 L)
- Dumping, regauge, proofing, and filtration services
- Tank and batching capacity; minimum and maximum run sizes
- Transfer-in-bond receipt and finished-goods storage
- Label application, COLA-compliant packaging, and case-out

3. The 30-day rolling submission

Three milestones from your registration date. Early submission of any milestone is welcome; the clock never accelerates, only you do.

DAY 0 · Register

Register at the link or QR that brought you here. Registration timestamps your window and returns the submission packet and upload instructions.

BY DAY 7 · Initial response

- Statement of intent to participate
- One-page capability outline: location(s), formats run, throughput per shift
- DSP permit number(s)

BY DAY 21 · Supporting documents

- TTB permits and state licenses
- Certificates of insurance
- Line specifications and QC program summary
- Two trade references
- Sample / trial-run plan, if offered

BY DAY 30 · Final pricing & capabilities

- Run rates per case, by format and run size
- Dumping, proofing, filtration, and regauge fees
- Storage and handling fees for in-process and finished goods
- Change-over, label, and short-run surcharges
- Lead-time commitments by run size

4. Evaluation

Complete files are scored on the weights below. Incomplete files at Day 30 are held, not rejected — but only complete files reach panel review.

Capacity & format breadth	25%
Pricing	25%
Compliance & QC	20%
Location vs. barrel custody	15%
Lead times	10%
References	5%

5. Terms of participation

- **Rolling review.** Panels are seated as complete responses arrive; panel membership is reviewed periodically and remains open to later registrants.
- **Confidential both ways.** Your pricing, capabilities, and terms are never shared across the panel; Barrel Lab™ project details shared with you are held in confidence under the mutual NDA provided at registration.
- **No pay-to-play.** There is no fee to register, respond, or be seated. Placement is earned on capability, responsiveness, and terms.
- **One intake, ongoing flow.** A seated partner receives every matching project routed by the platform without re-bidding, subject to periodic refresh of pricing and capacity.
- **No obligation.** This RFP is not an offer; Barrel Lab™ may decline any or all responses and is not liable for response costs.

Submit & questions

Register via the QR or link that brought you here. Milestone submissions upload through your registration link, or by email with the RFP number **VS-COPACK-2026-002** in the subject line.

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