



Legal Services

ROLLING RFP — YOUR 30-DAY WINDOW OPENS AT REGISTRATION

1. About this RFP

Barrel Lab™ is the operating layer for American whiskey's surplus barrel inventory — a wholesale marketplace with valuation, conversion, compliance, and route-to-market built in, powered by Victory Spirits Development and industry partners like you. This RFP seats the **Legal Services** specialty of the Verified Professionals Panel: the beverage-alcohol attorneys to whom the platform routes member work. It is a rolling solicitation: there is no fixed close date. Your individual 30-day submission window opens the day you register, and the panel is seated as complete responses arrive — the earliest complete files are reviewed first.

2. How work reaches you

Platform members generate two engagement types. **Tier 1 — productized:** fixed-scope consultations (\$250) and single-document or filing reviews (\$450), booked through the platform, prepaid, and routed to the matched panel professional. **Tier 2 — scoped engagements:** the platform's compliance intake compiles a specific requirements list from the member's deal data and routes it to matched professionals for quotation, including ongoing and retainer relationships. Matching runs on your declared expertise matrix and jurisdictions.

3. Scope we are sourcing

- Federal TTB counsel: permits, formula and COLA appeals, citations, offers in compromise
- State ABC licensing, distribution agreements, and franchise-law counsel by jurisdiction
- Contract work: supply, co-packing, brand licensing, and platform partner agreements
- Transactional support: brand and inventory acquisitions, entity structuring

4. The 30-day rolling submission

DAY 0 · Register

Register at the link that brought you here. Registration timestamps your window and returns the submission packet and mutual NDA.

BY DAY 7 · Initial response

- Statement of intent and firm profile
- Expertise matrix: practice areas and jurisdictions covered
- Credentials: Bar admission(s) and states, E&O coverage, beverage-alcohol matter history

BY DAY 21 · Supporting documents

- Two professional references from beverage-alcohol engagements
- Redacted work sample or engagement summary
- Conflicts process and typical response-time commitments

BY DAY 30 · Rates & capabilities

- Position on the Tier 1 menu above: accept, or counter with proposed rates
- Hourly rates and retainer structures for larger-scope Tier 2 engagements
- Capacity: engagements per month you can absorb from the platform

5. Compensation – what you receive

Attorneys are never asked to share legal fees. Productized engagements are booked through the platform at **\$250** (consultation) and **\$450** (single-document review), and **you receive 100% of the fee** — the platform acts solely as booking agent, with funds remitted in full by ACH initiated the business day after the engagement completes. Tier 2 engagements are yours end to end: your engagement letter, your billing, your rates. Platform revenue on legal work comes from a member-side intake and coordination fee and a flat annual panel fee for certification and routing placement — fixed amounts, never contingent on your fees. Final terms are confirmed in your certification agreement.

Certification includes the Barrel Lab™ Verified Professional designation and profile placement in platform routing. No placement is ever sold; panels are earned on credentials, responsiveness, and terms.

6. Terms of participation

- **Confidential both ways.** Your rates and client identities are never shared across the panel; member matters are covered by the mutual NDA and your professional obligations.
- **No exclusivity, no obligation.** This RFP is not an offer; Barrel Lab™ may decline any or all responses and is not liable for response costs.
- **Clean exit.** Either party may end certification on 30 days' notice; engagements in progress complete on their terms.

Register

Email with **VS-LEGAL-2026-001** in the subject line, or register at victoryspirits.com/partners-hub. Your 30-day window opens on receipt.

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