

Barrel Storage & Custody

ROLLING RFP — YOUR 30-DAY WINDOW OPENS AT REGISTRATION

1. About this RFP

Barrel Lab™ is the operating layer for American whiskey's surplus barrel inventory — a wholesale marketplace with valuation, conversion, compliance, and route-to-market built in, powered by Victory Spirits Development and industry partners like you. This RFP seats the **Barrel Storage & Custody** panel. It is a rolling solicitation: there is no fixed close date. Your individual 30-day submission window opens the day you register, and panels are selected as complete responses arrive — the earliest complete files are reviewed first.

2. Scope

Custody is Barrel Lab™'s routing key: transactions flow to where barrels already sit. Verified storage partners hold inventory at the center of marketplace activity — receiving inbound barrels from matched deals, supporting sampling and regauge, and executing in-bond transfers as lots move to conversion.

We are sourcing:

- Bonded barrel storage — racked and palletized
- Receiving, handling in/out, and re-rack services
- Regauge, sampling pulls, and condition reporting
- Transfer-in-bond execution and documentation
- Inventory reporting and warehouse verification for platform listing

3. The 30-day rolling submission

Three milestones from your registration date. Early submission of any milestone is welcome; the clock never accelerates, only you do.

DAY 0 · Register

Register at the link or QR that brought you here. Registration timestamps your window and returns the submission packet and upload instructions.

BY DAY 7 · Initial response

- Statement of intent to participate
- One-page facility outline: location(s), capacity, rack type, current occupancy
- Bonded warehouse / DSP permit number(s)

BY DAY 21 · Supporting documents

- TTB and state warehouse permits
- Certificates of insurance and coverage limits
- Inventory management / reporting system description
- Two trade references

BY DAY 30 · Final pricing & capabilities

- Storage rates per barrel per month, by age band if applicable
- Handling in/out, re-rack, regauge, and sampling fees
- Transfer-in-bond documentation fees
- Insurance pass-through, if any
- Minimums, escalators, and term options

4. Evaluation

Complete files are scored on the weights below. Incomplete files at Day 30 are held, not rejected — but only complete files reach panel review.

Storage & handling pricing	30%
Location & capacity	25%
In-bond capability & reporting	20%
Insurance & permits	15%
References	10%

5. Terms of participation

- **Rolling review.** Panels are seated as complete responses arrive; panel membership is reviewed periodically and remains open to later registrants.
- **Confidential both ways.** Your pricing, capabilities, and terms are never shared across the panel; Barrel Lab™ project details shared with you are held in confidence under the mutual NDA provided at registration.
- **No pay-to-play.** There is no fee to register, respond, or be seated. Placement is earned on capability, responsiveness, and terms.
- **One intake, ongoing flow.** A seated partner receives every matching project routed by the platform without re-bidding, subject to periodic refresh of pricing and capacity.
- **No obligation.** This RFP is not an offer; Barrel Lab™ may decline any or all responses and is not liable for response costs.

Submit & questions

Register via the QR or link that brought you here. Milestone submissions upload through your registration link, or by email with the RFP number **VS-STORAGE-2026-001** in the subject line.

Michael Shoer · Managing Partner, Victory Spirits Development · michael@victoryspirits.com · (678) 578-7204 main · (770) 329-2487 direct/SMS